

Product Announcement

To: Fujitsu Reseller Partners
From: Fujitsu Product Management and Service Marketing
RE: **ScanPartner fi-4220C2 Color Duplex Document Scanner**
Date: November 15, 2004



Fujitsu Computer Products of America, Inc. is pleased to announce the addition of the ScanPartner fi-4220C2 workgroup scanner. The fi-4220C2 scanner brings the perfect balance of speed and versatility to distributed and front-office scanning environments and conveniently includes everything inbox to get organizations up and scanning.

fi-4220C2 features:

- 50-page Automatic Document Feeder (ADF)
- Fast monochrome scan rates of up to 25 pages per minute (ppm) simplex, 50 images per minute (ipm) duplex @ 200dpi
- Color scan rates of up to 25 pages per minute (ppm) simplex, 50 images per minute (ipm) duplex @ 150dpi (Requires Pentium III 933 Mhz PC Computer with 256MB memory or above for optimum color throughput.)
- Dual color charge coupled device (CCD) image sensor
- Hardware based JPEG compression (7 levels)
- Bundled with a Full version of VRS 3.5, Capiro 1.1 Demo, Adobe Acrobat 6.0 Standard, ScandAll 21 and QuickScan.
- Additional features: double feed-detection, hard card scanning capability, selectable white/black background, long document scanning, auto page size detection and auto deskew.
- Includes TWAIN and ISIS driver support
- Dual Interface: Ultra SCSI Interface (50M Connection) & High-speed USB 2.0

Service Programs



Advance Exchange

Advance Exchange offers whole-unit replacement for equipment that can't be repaired through technical support. If the Technical Assistance Center (TAC) is unable to resolve a problem, a replacement unit is shipped overnight for requests received by 12pm PST, otherwise the next business day. Parts, labor and shipping are included. *Advance Exchange – the economical on-site alternative.*

Highlights

- Provides a replacement scanner before the return to Fujitsu of the malfunctioning scanner
- Quickly gets your customer back to scanning and back in business
- Available throughout the United States, including Alaska and Hawaii
- The only Fujitsu authorized whole unit replacement service program for Fujitsu scanners
- Priority toll-free phone support dedicated to contract customers and staffed by imaging specialists



ScanAid

Self-service, factory-authorized cleaning and consumable kits let your customer reduce service costs and keep their scanner running at peak performance. Kits include instructions, replacement parts, and maintenance supplies to keep scanner equipment in prime condition. *ScanAid – help yourself and save.*

Highlights

- Self-service scanner maintenance for optimum performance
- Factory-authorized consumables
- A great addition to Basic service or ScanCare customers with extra-high page volumes
- Kits include instructions, consumables, and maintenance supplies

Please use the information below to set up this new product in your ordering system and sales infrastructure.

Ship Date (FCS)	November 15, 2004
Machine Weight	17.6 lbs.
Physical Dimensions (H x W x D)	9.0 in. x 11.9 in. x 22.4 in.
Box Dimensions (H x W x D)	13 in. x 20 in. x 27 in.
Shipping Weight	26 lbs.
Bill of Materials	fi-4220C2 Scanner Power cord (US) USB 2.0 cable Driver Installation and Documentation CD (includes scanner drivers, Operator's Guide, Warranty Registration Information) Software (VRS 3.5, Capio 1.1 Demo, Adobe Acrobat 6.0, Quickscan, ScandAll 21)
UPC Code	0 97564 30621 1
Part Number	PA03289-B715
List Price	\$1,995
Standard Warranty	1 year limited warranty with Advance Exchange Replacement Program
To place orders:	FCPA Customer Service Department (408) 894-3927 or 894-3871 FAX (408) 894-3533

Service, Consumables and Options for fi-4220C2 scanner.

Service	Part Number	UPC Code	List Price
fi-4220 Series Advance Exchange Plus Post-Warranty	CG01000-487301	0 97564 30435 4	\$99.00
fi-4120/fi-4220 Series ScanAid Cleaning and Consumable Kit	CG01000-507001	0 97564 30575 7	\$89.00
Consumables			
Pad Assembly	PA03289-0003	N/A	\$20.00
Pick Roller	PA03289-0001	N/A	\$35.00
Options			
ScanRight Software IPC	PA43400-D72201	0 97564 30484 2	\$249.00